

**INTRODUCTION OF LEARNING ORGANIZATION TO AN
IT COMPANY TO IMPROVE THE EMPLOYEE
PERFORMANCE**

(Case – SAP Consulting firms in Sri Lanka)

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March 2018

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ABSTRACT

The purpose of this research study is to discover the factors which affect the employee performance in the SAP consulting firms of Sri Lanka and provide best practices and recommendations via introducing the learning organization concept.

This study is mainly developed based on face to face interviews conducted from eight SAP consultants across three different firms. Interview questions are drafted based on the variables derived from the literature reviews which are: Communication, Team, Support and Recognition, Training, Skills, Performance and Capability. An empirical qualitative analysis is used as a research approach and Grounded Theory technique is used to conduct the in-depth analysis of interview responses.

This research study discovered four main factors; Communication, Team, Training and Performance as the most contributing factors which affects the employee performance in Sri Lankan SAP consulting firms. The detailed issues that influence each main factor were elaborated throughout the study. Major findings of the research were employee's career path is not aligned with the organization roadmap, poor consultancy skills led the competitor overtake the business and technology advancement has a potential impact on employee skills and performance.

Based on the analysis of literature review and data collection, a seven-step process was derived as a best practice to improve the employee performance. Those steps are: top management commitment, build a committed team, develop a learning organization, measuring and managing employee performance, design a future-ready organization and maintain high employee morale.

Keywords SAP, Learning organization, Literature review, Grounded Theory, future-ready organization, Employee morale

ACKNOWLEDGEMENT

I place this opportunity to express my sincere gratitude for all those who helped me in numerous ways to make this research study success. First and foremost, I am deeply grateful to my supervisor Dr. Amal Shehan Perera for his continuous support, feedback and outstanding guidance is given to me throughout the research.

I would like to extend my sincere thanks to Dr. Chandana D. Gamage (Course Coordinating Lecturer, Department of Computer Science and Engineering) and Ms. Jeeva Padmini who have provided me with continuous feedback and encouragements in-order to complete a research successfully.

I convey my thankfulness to all my lecturer panel at the Department of Computer Science and Engineering, The University of Moratuwa for their guidance and would also express my sincere appreciation to office staff at the University of Moratuwa for the services provided.

I am extremely grateful to anonymous participants who helped me with data gathering by sharing their valuable experience, most useful views and opinions. This report would not have been possible without their valuable information, time and effort.

I express my gratitude to all my friends and MBA friends specially Amalan Dananjayan, Prashanya Shivashankar, Gopikrishnan Thavarajah for their advises, motivation and for always been around to support which I felt inspiring while carrying out the research.

Last but not least my special thanks go to my loving wife, father, mother and my sister for their immense support, love, care, encouragement, and patience throughout all these years and also for reviewing my thesis and providing me with valuable feedback in order to successfully complete this thesis.

TABLE OF CONTENTS

DECLARATION	1
COPYRIGHT STATEMENT	2
ABSTRACT	3
ACKNOWLEDGEMENT	4
TABLE OF CONTENTS	5
LIST OF FIGURES	7
LIST OF TABLES	8
LIST OF ABBREVIATIONS.....	9
1. INTRODUCTION.....	10
1.1 Background	10
1.1.1 Motivation.....	11
1.1.2 Research Scope	11
1.2 Problem Statement	11
1.2.1 Research Objectives.....	12
1.2.2 Research Significance.....	12
1.2.3 Outline.....	13
2. LITERATURE REVIEW	14
2.1 Introduction	14
2.2 ERP (SAP) consulting Skills.....	15
2.3 Learning Organization.....	15
2.3.1 Definition	15
2.3.2 Characteristic of a learning organization	17
2.4 Employee Performance	21
2.4.1 The Performance System	22
2.5 Challenges in implementing a Learning Organization.....	23
2.6 Building a Learning Organization.....	23
3. RESEARCH METHODOLOGY	25
3.1 Introduction	25
3.2 Conceptual framework (Research Design)	25
3.3 Methodological Approach.....	27
3.4 Research Method.....	27
3.5 Sample of the study	29

3.5.1	Interviewed Personals	30
3.6	Data Collection Technique.....	31
3.6.1	Interview Question.....	32
3.7	Chapter Summary.....	35
4.	DATA ANALYSIS	36
4.1	Introduction	36
4.2	Data Analysis Strategy.....	36
4.3	Detailed Analysis	39
4.3.1	Analysis of each parent factor which affects Employee performance.....	40
4.3.2	Parent Factors Analysis which affects Employee Performance	51
4.3.3	Main Factors for Success/Failure to Improve Employee Performance	52
4.3.4	Findings from each employees' performance impact analysis	53
4.3.5	Suggested Recommendations to overcome issues	54
4.4	Chapter summary	57
5.	RECOMMENDATIONS AND CONCLUSION	58
5.1	Conclusion.....	58
5.2	Recommendations	61
5.3	Limitation.....	63
5.4	Directions to future research	63
	REFERENCES	64
	APPENDIX A: FACE TO FACE INTERVIEW QUESTIONS.....	66
	APPENDIX B: INTERVIEW RESPONSED AND NOTES	69

LIST OF FIGURES

Figure 2.1: Five Characteristics of a learning organization	17
Figure 2.2: The performance System.....	22
Figure 2.3: Four elements of Organizational Learning.....	24
Figure 3.1: Key Steps in grounded theory research design.....	28
Figure 3.2 Companies where SAP Consultants are working	29
Figure 4.1: Coding results of “Communication” Factor	40
Figure 4.2: Percentage results of Communication factor.....	41
Figure 4.3: Coding results of “Team” Factor.....	42
Figure 4.4: Percentage results of the team factor.....	43
Figure 4.5: Coding results of “Support and recognition” Factor	43
Figure 4.6: Percentage results of Support and Recognition factor.....	44
Figure 4.7: Coding results of “Capability” Factor	45
Figure 4.8: Percentage results of Capability factor.....	46
Figure 4.9: Coding results of “Training” Factor	47
Figure 4.10: Percentage results of Training factor.....	48
Figure 4.11: Coding results of “Skills” Factor.....	48
Figure 4.12: Coding results of “Performance” Factor	49
Figure 4.13: Percentage results of “Performance” Factor.....	50
Figure 4.14: Parental factor analysis.....	51
Figure 4.15: Example of Analyzing main factors for Success/Failure to Improve Employee Performance	52

LIST OF TABLES

Table 3.1 : Dimension of independent and Dependent Variables.....	26
Table 4.1: Code system of the research study.....	36
Table 4.2: Scale.....	39
Table 4.3: Main Factors for Success/Failure to Improve Employee Performance	53
Table 5.1: Identified Factors.....	60

LIST OF ABBREVIATIONS

Abbreviation	Description
IT	Information Technology
ERP	Enterprise Resource Planning
LO	Learning Organization
SAP	an ERP Product
SAGE	an ERP Product
ABAP	Advance Business Analytical Programming - language that is used to do developments in SAP
BI	Business Intelligence
R&D	Research and Development